EXHIBIT I

RFP or No RFP Sent Inquiry Sent

Bid Rec'd

Notes

Qwest	1/18/2006	1/19/2006		Requested via email - based on
James Sanchez	10:54 p.m.	1/20/2006		instructions in the B-Rate Form A
James.Sanchez@qwest.com		2/2/2006		June Jenc 4
Came wito office		2/3/2006		RIV
2/22/05 Plu TPIlliON	7 8	2/9/2006		Vw .
2/22/05 Plu Titlion Pricing + copies of Enrol p	1	14	(4)	VV 02-13-0565540 45.
Trillion	1/18/2006	1/19/2006		Requested via email - based on
Gary Gaessler	10:47 p.m.	1/20/2006		instructions in the E-Rate Form 47
gary.gaessler@frillion.net		2/2/2006	*	Fs. J & K
		2/3/2006	11 1	
303-570-0003		2/9/2006	addendar	02-13-06 A10:35 IN
		02-13-06	P12:54 LA	TXv.
Time Warner Tucson	1/18/2006	1/19/2006	-	Requested via email - based on
Mike Jones	10:50 p.m.	1/20/2006		instructions in the E-Rate Form 47
Mike.Jones@twtelecom.com		2/2/2006		
1)		2/3/2006		*
		2/9/2006		
			(*)	
Simply Bits	1/23/2006	1/23/2006		Requested via email - based on
Bradley Feder	4:24 p.m.	2/2/2006	•	instructions in the E-Rate Form 47
bhf@simplybits.com		2/3/2006		
Brad Leder called		2/9/2006		A
3/2 he sent loc	ing	,		
out to pfu copies of we	wing two	19		02-13-06 P12:06 IN 0. 75 P12:06 IN
Conterra Ultra Broadband	1/23/2006	1/23/2006		Requested via email - based on
Kelley Boan	4:31 p.m.	2/2/2006		instructions in the E-Rate Form 470
kelley@westelco.com		2/3/2006		K Bay
sent out agries of pricano		2/9/2006		02-13-06
+ eral, to Holly				02-13-06 A10:36 IN
Boan & Van Sandon				,X/~

Vendors RFP Sent Inquiry Sent Bid Rec'd

Notes

6 Gaggle	1/26/2006	1/26/2006		Requested via email - based on
Jeff Patterson	7:10 a.m.	2/2/2006		instructions in the E-Rate Form 4
jeffpatterson@gaggle.net		2/3/2006	1/27/2006	Responded with information that
		2/9/2006		they will not be responding to bid
				I asked for a No Bid document to
				be submitted.
Able Information Technologies, Inc.	1/26/2006	1/26/2006		Requested via email - based on
Craig Ward	10:53 a.m.	2/2/2006		instructions in the E-Rate Form 4
craigsw@ableinc.com		2/3/2006		-
STC		2/9/2006		
able Ingo is sister		×		TJ Tedd
Congeny				02-13+06 P12:20 IN
, ()				1,
XO Communications	1/26/2006	1/26/2006		Requested via email - based on
Jeffrey Barnes	1:07 p.m.	2/2/2006		instructions in the E-Rate Form 4
jeff.barnes@xo.com		2/3/2006		
		2/9/2006		Name of the state
Sunesys	1/31/2006	1/31/2006		Requested via email - based on
Thomas Ross	1:22 p.m.	2/2/2006		instructions in the E-Rate Form 4'
tross@sunesys.com		2/3/2006		
		2/9/2006		, , , , , , , , , , , , , , , , , , , ,
Netsian	2/2/2006	2/2/2006		Requested via email - based on
Paul DeAlva	3:00 p.m.	2/3/2006		instructions in the E-Rate Form 47
paul.dealva@netsian.net		2/9/2006	2/3/2006	Responded with information that
				they will not be responding to bid.
				I asked for a No Bid document to
				be submitted.

EXHIBIT J

REVIEWER TOTALS
SUBMITTED BY Dan Hunt

		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	Trillion	2400
ř.	Strategic Tech Comm	
	Dirategie wen tomm	1000
300 POINTS AVAILABLE SERVICE LEVEL		1
AGREEMENT	Trillion	1320
AONELINEIVI	STC	785
200 POINTS AVAILABLE		গ্ৰ
EXAMPLE PROJECT	Trillion	693
	STC	588
100 POINTS AVAILABLE		
CUSTOMER REFERENCES	Trillion	740
REFERENCES	555	and from I
	STC	355
100 POINTS AVAILABLE		to the state of the S
VENDOR SUMMARY	Trillion	sound ton
	STC	765
100 POINTS AVAILABLE	*	9
E-RATE CLAUSES	TRIllion	790
,'	STC	655
100 POINTS AVAILABLE		1980 1990 1990 1
SCALABILITY OF	Trillion	700
SOLUTION	1	
	STC	608
100 POINTS AVAILABLE		

REVIEWER	MARIANNE SPEER	3
SUBMITTED BY	CONTERNA	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	NON RESPONSIBLE TO VOICE	
TOWN HITELETA THE NEW YORK CONTROL OF THE PROPERTY OF THE PROP	REQUIREMENT ON RIP	
		a -
300 POINTS AVAILABLE		70
SERVICE LEVEL		
AGREEMENT		,
	:	
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES		
ILLI LIKLINOLO		
	let .	1
100 POINTS AVAILABLE		
VENDOR SUMMARY	1	
	6 (5)	
100 POINTS AVAILABLE		
E-RATE CLAUSES		
	×	
	. 9	
400 DOINTS AVAILABLE	"	- 1 × 1 ×
100 POINTS AVAILABLE SCALABILITY OF		
SOLUTION		
100 POINTS AVAILABLE		

REVIEWER	JAML TRIGILI	
SUBMITTED BY	CONTERRA	189 (A.
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE		AWAINDLD
TOTAL PRICE	NON Responsine To	
Q.	Voice Portion	1
300 POINTS AVAILABLE		
SERVICE LEVEL		31
AGREEMENT		60
		11
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
24	125	3
100 POINTS AVAILABLE		
CUSTOMER		1000
REFERENCES		
THE ENERGY OF		
100 POINTS AVAILABLE	2	
VENDOR SUMMARY		
		*1
100 POINTS AVAILABLE		
E-RATE CLAUSES		
	i i	
e		
100 POINTS AVAILABLE	ļ,	
SCALABILITY OF		
SOLUTION		
	2	385
g.	127	
100 POINTS AVAILABLE	1	*

REVIEWER	JAMES WEBB	§	
SUBMITTED BY	Conterra	F	
SECTION	DESCRIPTION	POINTS AWARDED	
TOTAL PRICE	Bid doesn't include a voice		
Çi XI	on continent of PER is not	NOT Respons	A
8	Estaponeses NII 15 100	Pacinones	la
300 POINTS AVAILABLE	component - RFP 15 not Complete	Kost	
SERVICE LEVEL	1		
AGREEMENT		30	
2000 DOINTE AVAILABLE	2		
200 POINTS AVAILABLE EXAMPLE PROJECT			
EXAMILE I NOSEGI			
100 POINTS AVAILABLE CUSTOMER			
REFERENCES			
IVLI LIVLINOLO		* *	
100 POINTS AVAILABLE			
VENDOR SUMMARY			
	in a "		
		8	
100 POINTS AVAILABLE			
E-RATE CLAUSES			
		•	
100 POINTS AVAILABLE			₽/ -
SCALABILITY OF			
SOLUTION			62
F2 0		A.	

REVIEWER	Charlie W. HASTING II		
SUBMITTED BY	Con terra		
SECTION	DESCRIPTION	POINTS AWARDED	
TOTAL PRICE	1 10/		
	not regariale la voice princip RFP	2	
300 POINTS AVAILABLE			
SERVICE LEVEL			
AGREEMENT	*		
200 POINTS AVAILABLE	8.		
EXAMPLE PROJECT			
		4	
100 POINTS AVAILABLE			
CUSTOMER			
REFERENCES			
100 POINTS AVAILABLE			
VENDOR SUMMARY	+43i it - als aschilat	a difference of a first or a thirt	
	4		
100 POINTS AVAILABLE			
E-RATE CLAUSES		3	
100 POINTS AVAILABLE	e.		
SCALABILITY OF			
SOLUTION		1	
DE 196		*	
100 POINTS AVAILABLE		2	
LANCE WILLIAM CONTROLL	· ·		

REVIEWER	THOMAS R. PA	NE
SUBMITTED BY	CONTERICA	8
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	NON RESPONSIVE TO	
9 9	BC 13	
	VOICE PORTION OF REP.	2
300 POINTS AVAILABLE		
SERVICE LEVEL	1	24 1
AGREEMENT	20	1.001
		*
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
. 8	20 (44)	
100 POINTS AVAILABLE	F	
CUSTOMER		
REFERENCES		
		÷
100 POINTS AVAILABLE VENDOR SUMMARY	(g. 10) (g.	
VENDOR SUMMAR I		
100 POINTS AVAILABLE		
E-RATE CLAUSES		
100 POINTS AVAILABLE		
SCALABILITY OF		
SOLUTION	(4)	
00 POINTS AVAILABLE		

REVIEWER	Van Hunt	\$ 0
SUBMITTED BY	Conterra	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE		
	Not responsible to	gr .
	meeting priority	4
*	Not responsible formeeting priority. Voice service in	PEP .
300 POINTS AVAILABLE	Volle Service //	101
SERVICE LEVEL		-
AGREEMENT		
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
		P.
100 POINTS AVAILABLE	,	
CUSTOMER		
REFERENCES		
The Livery	* 140	
8		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
÷		
100 POINTS AVAILABLE	2 04	
E-RATE CLAUSES		1
	.A.	
400 500070 4044 4545	2	30 SE
100 POINTS AVAILABLE SCALABILITY OF		
SOLUTION		
SOLUTION		
100 POINTS AVAILABLE		

REVIEWER	JACK DULLARD	
SUBMITTED BY	CONTERRA	¥.
9		
	¥	POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	NON-RESPONSIVE TO	
	REP REQUEST FOR	7
<u>.</u>		1
300 POINTS AVAILABLE	Voice Reguirement	91
SERVICE LEVEL		
AGREEMENT		
EXAMPLE PROJECT		
EXAMPLE PROJECT	i i	
79-1		
180		
100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
	- X 4	
100 POINTS AVAILABLE		*:
E-RATE CLAUSES		
457	P	22
400 0000000 00000		
100 POINTS AVAILABLE SCALABILITY OF		
SOLUTION		(+)
		*
100 POINTS AVAILABLE		

REVIEWER	CRATE S. RIENDAINE
SUBMITTED BY	CONTERRA
S 5	
	POINTS
SECTION	DESCRIPTION AWARDED
TOTAL PRICE	
300 POINTS AVAILABLE	5
SERVICE LEVEL	L assille
AGREEMENT	Lord to Alla
	1100 8000 1000
200 POINTS AVAILABLE	1 CENT OFF
EXAMPLE PROJECT	111 2 211
	N P J
-	1/ 1/26
100 POINTS AVAILABLE	Dy's N
CUSTOMER	1 mil
REFERENCES	www.
	h h
100 POINTS AVAILABLE	en DW
VENDOR SUMMARY	(VI)
	VIIV
100 POINTS AVAILABLE	1/60
E-RATE CLAUSES	
100 POINTS AVAILABLE	
SCALABILITY OF	
SOLUTION	
Si Si	

REVIEWER	MARIANN'E SPEER	1
SUBMITTED BY	QUEST	192
SECTION	DESCRIPTION	POINTS
ye		AAAAKDED
TOTAL PRICE	NON RESPONSIBLE TO PRIORITY ONE ERATE REQUIREMENT	
300 POINTS AVAILABLE	NO Q05	0
SERVICE LEVEL		
AGREEMENT	9:	
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES		12/
100 POINTS AVAILABLE		
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES		-
100 POINTS AVAILABLE	· · · · · · · · · · · · · · · · · · ·	
SCALABILITY OF SOLUTION	-	
400 POINTS AVAILABLE		1

REVIEWER	NAUL PRIGIL	· í
SUBMITTED BY	(west	
OODIVII I I LD D I	•	
		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	DARS NOT Provide	A CH WAY THE COMPANY
101/1211102	Palas Est Estates	1
%1 E	= No 80.5-	P
120	Priorito 1 E-apte- No N-Responsible)
300 POINTS AVAILABLE SERVICE LEVEL	,	
AGREEMENT		
NOINE INIENI		
	x **	
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
a 2		
(4	361	
100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES		
		2
100 POINTS AVAILABLE		
VENDOR SUMMARY		
g paga at the control of the second of the control of the second of the control o	2	
		9
100 POINTS AVAILABLE		
E-RATE CLAUSES		
		7
F	# #	
400 DOINTO AVAILABLE	g g	*
100 POINTS AVAILABLE SCALABILITY OF		
SOLUTION		
	*	

REVIEWER	Jamos Webb	×
SUBMITTED BY	QWEST	
	7	
		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	No guaranteed Gof S Currently no priority I	F 4
	100 1000	Not
F = =	Currently no priority	Desportific
300 POINTS AVAILABLE	enete	100
SERVICE LEVEL	5.0.50	
AGREEMENT	*	
200 POINTS AVAILABLE EXAMPLE PROJECT		
EXAMPLE PROJECT		
	· ·	
100 POINTS AVAILABLE		
CUSTOMER	(4)	
REFERENCES	A.	
100 POINTS AVAILABLE	901	
VENDOR SUMMARY		
Annual Control of the	es on 8	
400 DOINTS AVAILABLE		
100 POINTS AVAILABLE E-RATE CLAUSES		
E TATE GENOGES	×	
100 POINTS AVAILABLE		
SCALABILITY OF	ii ii	
SOLUTION		
IOS CONTO AVAILABLE		III

REVIEWER	Charlie W. Hastings	
SUBMITTED BY	Charlie W. Hastings =	\$1
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	Not responsible in meeting Priory 1	
	Series through 6-rate: No 205	
-	Series mode + 2 and	31
300 POINTS AVAILABLE	until Exo of Querter 3 Occh	
SERVICE LEVEL		9
AGREEMENT		
	*	
200 POINTS AVAILABLE EXAMPLE PROJECT		
LAAMITEL FROJECT		8
*;		
100 POINTS AVAILABLE		
CUSTOMER		a d
REFERENCES		
100 POINTS AVAILABLE		ä
VENDOR SUMMARY		
	-	
100 POINTS AVAILABLE		
E-RATE CLAUSES		
	*	
		14
100 POINTS AVAILABLE		
SCALABILITY OF		
SOLUTION		
2		· ·
100 POINTS AVAILABLE	1	

REVIEWER	THOMAS R. HAYN	E
SUBMITTED BY	DWEST	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE		
	DO NOT MEET PRIORITY	7.
300 POINTS AVAILABLE	I FOR E RATE.	
SERVICE LEVEL	No QUALITY OF SERVICE	
AGREEMENT	110 LOURTING OF THINGS	
200 POINTS AVAILABLE		
EXAMPLE PROJECT	: 4	
¥		
100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES		*
100 POINTS AVAILABLE	94	
VENDOR SUMMARY		
	4	
*	2	,
100 POINTS AVAILABLE		12
E-RATE CLAUSES		
•	41	
100 POINTS AVAILABLE	4	
SCALABILITY OF		1.6
SOLUTION		5
		9
100 POINTS AVAILABLE		to a

REVIEWER	Unin Hist	
SUBMITTED BY	Queent	
OODMITTED DT		
		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE		
	meeting Principy 7 phone	
	Not responsible for meeting Priority 1 phone service option of RFP.	TT:
	QoS also not presently	*
300 POINTS AVAILABLE SERVICE LEVEL	available. Jim Danche	7
AGREEMENT	told me in a change	Near
AGREEMENT	told me in a phone conversation on 2/14/00	j
	that none of the ?	
200 POINTS AVAILABLE	potions they	
EXAMPLE PROJECT	presented was for	
	sure pribrity I erate eligible.	
*	erate elisible	
100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES		
	8	
100 POINTS AVAILABLE	,	3,000
VENDOR SUMMARY		
	. Fa	
100 POINTS AVAILABLE		-
E-RATE CLAUSES		
		*
100 POINTS AVAILABLE	·	
SCALABILITY OF		
SOLUTION	*	
	ž.	
100 DOINTS AVAILABLE	e	

REVIEWER	JACK BULLARD	
SUBMITTED BY	QWEST	w s
SECTION	DESCRIPTION	POINTS
TOTAL PRICE	NON-RESPONSIVE TO	2 2
	REP REQUEST FOR	A
300 POINTS AVAILABLE	PRIORITY 1 E-RATE	
SERVICE LEVEL		
AGREEMENT		9
200 POINTS AVAILABLE		2
EXAMPLE PROJECT		=
100 POINTS AVAILABLE		æ
CUSTOMER	2	
REFERENCES		2
100 POINTS AVAILABLE	8	
VENDOR SUMMARY	man promises on the settle a distributional	
100 POINTS AVAILABLE	e	
E-RATE CLAUSES	NO 905.	0
100 POINTS AVAILABLE		H (20)
SCALABILITY OF		
SOLUTION	100	
	(10)	
100 POINTS AVAILABLE		

REVIEWER	CRATE S. RENDAY	
SUBMITTED BY	QWEST-	NAK)
	1	5 Him
		POINTS
SECTION	DESCRIPTION ,	AWARDED
TOTAL PRICE	1	1
520	\mathcal{N}^{\vee}	
	· ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	
300 POINTS AVAILABLE	all '	
SERVICE LEVEL	And O'	
AGREEMENT	1 Mes G	
9	.10 11	1 X
200 DOWES AVAILABLE	() 0 K	N/N
200 POINTS AVAILABLE EXAMPLE PROJECT		
EXAMILE I NOOLO	(1)	
	I WHO	,///
	N / / /	
100 POINTS AVAILABLE	1 100	D V
CUSTOMER		MM -
REFERENCES	N	D
装	l XV	
100 POINTS AVAILABLE	/ / / / / / / / / / / / / / / / / / /	1
VENDOR SUMMARY	1	1 1 1 1 1 1 1 1 1
a		£
	Ma,	0.53
100 POINTS AVAILABLE	.an	\$
E-RATE CLAUSES	/ 19"	
	a solit	
*		
100 POINTS AVAILABLE	164	3
SCALABILITY OF		
SOLUTION		-
	× ×	
100 POINTS AVAILABLE	1	1

REVIEWER	MARIANNE SPEER	9 85
SUBMITTED BY	. 57c	·
		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	BASED ON REP EQUATION	
300 POINTS AVAILABLE		239
SERVICE LEVEL AGREEMENT	4-HR TRAVEL TIME TO.	
	PIHA CO,	
200 POINTS AVAILABLE		/00
EXAMPLE PROJECT	WELL LAID OUT	
100 POINTS AVAILABLE	9.	/00
CUSTOMER REFERENCES	2 REFERENCES	
100 POINTS AVAILABLE	_29°	50
VENDOR SUMMARY	MET REQUIREMENTS IN PEP	
		/00
100 POINTS AVAILABLE E-RATE CLAUSES		
	WELL EXPLAINED	# # # # # # # # # # # # # # # # # # #
100 POINTS AVAILABLE		100
SCALABILITY OF	SHOWED SCALABILITY, BUT NO REDUNDANCY INDIRMED	84
SOLUTION	NO REDUNDANCY INDIRMED	80

100 POINTS AVAILABLE

759

REVIEWER	V HUL 1 K. Oil	
SUBMITTED BY	STC	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	Based of REP	
(e)	EQUATION	229
300 POINTS AVAILABLE		
AGREEMENT	4 ha Responden	75
200 POINTS AVAILABLE		
EXAMPLE PROJECT	Good Project- HARY TO GNIJESTAND	75
100 POINTS AVAILABLE CUSTOMER	0.1.1.5 (-11.	F.
REFERENCES	Did NoT Inovbe 4 AS Request 0 V /2 2	. 50
100 POINTS AVAILABLE		
VENDOR SUMMARY	Good	100
100 POINTS AVAILABLE		
E-RATE CLAUSES 100 POINTS AVAILABLE	STATES IN BUSNIESS SINCE 1999- BUT STATES HAS BEEN WORKIZ W. FERATE FOR 9 YEARS	75.
SCALABILITY OF	*	
SOLUTION		100
100 POINTS AVAILABLE		3/

JOTAL = 704

REVIEWER	JAMES WERENS	5
SUBMITTED BY	STZ	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	1 - 153 9115 53	
	Cot 53,945.52	
300 POINTS AVAILABLE	REP.	229
SERVICE LEVEL	111. 1	
AGREEMENT	The travel to	15-
	pona contre	100
200 POINTS AVAILABLE		
EXAMPLE PROJECT	good examples	
)	160
		1
100 POINTS AVAILABLE		
CUSTOMER	5 . /	
REFERENCES	2 refrences	50
	<i>V</i>	50
100 POINTS AVAILABLE		
VENDOR SUMMARY	4	
71	Complete	
	,	100
100 POINTS AVAILABLE		ă.
E-RATE CLAUSES		
	Complete	
		100
100 POINTS AVAILABLE		
SCALABILITY OF		i-
SOLUTION	6. 0 0	90
pt 150	Good Skulabita	95
100 DOINTS AVAILABLE		

774 total points

REVIEWER	Charlie W. Hastings =	11
SUBMITTED BY	STC	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	Based on RFP saring Matry	229
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE	Phone response .38 Live test .50 on sile ah Hhr Havel time	140
EXAMPLE PROJECT 100 POINTS AVAILABLE	Present, well laid out and very understander &	80
CUSTOMER REFERENCES 100 POINTS AVAILABLE	Had 2 actual References with 2 wildstral contacts at 1 per location	75
VENDOR SUMMARY 100 POINTS AVAILABLE	Frie = Brief ourview of company	95
E-RATE CLAUSES 100 POINTS AVAILABLE	2+ years of exprended/ with help with apps	90
SCALABILITY OF SOLUTION	construction with construction	80

REVIEWER	THOMAS R. PAYNE	
SUBMITTED BY	STC	
CECTION	DECCRIPTION	POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	BASED ON REP	
	13 13	229
	EQUATION	
300 POINTS AVAILABLE		
SERVICE LEVEL	+ HOUR TRAVEL TO	
AGREEMENT	1 1.50 10 1101001	100
	FIMA COUNTY	1
200 POINTS AVAILABLE		
EXAMPLE PROJECT		.20
	GOOD DETAIL	100
100 POINTS AVAILABLE		×
CUSTOMER		
REFERENCES	PROVIDED ONLY 2	
	SCHOOL DISTRICTS	\$
100 POINTS AVAILABLE	AS REFERENCES	· ·
VENDOR SUMMARY		-
194		(00)
100 POINTS AVAILABLE		
E-RATE CLAUSES		
	e (
	Y .	(00)
100 POINTS AVAILABLE		****
SCALABILITY OF		-
SOLUTION	LIMITED SCALABILITY	5
SECONDER DAYS NO		30
100 POINTS AVAILABLE		
TOO I OHITO AVAILABLE		Contract to the contract of th

REVIEWER	Dan Hunt	
SUBMITTED BY	STC	
		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	ZND Lowest cost	
300 POINTS AVAILABLE	for solution - score based on matrix	229
SERVICE LEVEL	Guaranteed service	
AGREEMENT	levels, 24x7x365 for oritical services	140
200 POINTS AVAILABLE		
EXAMPLE PROJECT	Detailed - tough to follow at times	80
100 POINTS AVAILABLE		197
CUSTOMER REFERENCES	2 like references not of same size	60
100 POINTS AVAILABLE		
VENDOR SUMMARY	fully responsive	100
100 POINTS AVAILABLE E-RATE CLAUSES	1-1/0-1-1-	
L-IVATE GEAGGES	won't actual file - prefers customer to	50

not specifics statements make

Sense

100 POINTS AVAILABLE

100 POINTS AVAILABLE

SOLUTION

SCALABILITY OF

Total 749

REVIEWER	JACK BULLARD	* * * * * * * * * * * * * * * * * * *
SUBMITTED BY	5TC	9
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE 300 POINTS AVAILABLE	BASED ON RFP' Scoring MATRIX	229
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE	Hhorr TRAVEL TIME TO PIMA COVATY	50
EXAMPLE PROJECT 100 POINTS AVAILABLE	HARD TO FOLLOW UNCLEAR	20
CUSTOMER REFERENCES	2 REFERENCES 2 ALTERNATES	50

2 REFERENCES 2 ALTERNATES	50
Short Time IN Business	80
	100
LIMITED SCALABILTY	80
	2 ALTERNATES Short Time IN BUSINESS

TOTAL > 609

389 449 1609 609

100 POINTS AVAILABLE

REVIEWER	CRATES S. KLENDY	W.
SUBMITTED BY	STATEGIC Y	ECHNOLOGY COMM
SECTION	DESCRIPTION	POINTS AWARDED
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SERVICE LEVEL AGREEMENT	REMEDIES; MONTORIA	
EXAMPLE PROJECT	HAS MAP (SORT OF - HOW 90 EVITER PRETZ); NON RESTO LEVEL OF SERVEY, LLO	133 Barrier 33
100 POINTS AVAILABLE CUSTOMER REFERENCES 100 POINTS AVAILABLE	STATED; NO PROTECT TOTAL,	28 (547)=
VENDOR SUMMARY 100 POINTS AVAILABLE	failly responsible	100
E-RATE CLAUSES	provides apputague light wat actually do frings	40
SCALABILITY OF SOLUTION	SOON - how pessible the found despensive to par	33
. String revenue and the	Achods, Inde Olivy	535

REVIEWER	MARIANNE SPEER	
SUBMITTED BY	SIMPLY BITS	ε
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	NON RESPONSIBLETO VOICE	T
TOTALTRIOL	REQUIREMENT ON REP	
300 POINTS AVAILABLE		1-0
SERVICE LEVEL		
AGREEMENT		
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
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>	*	
100 POINTS AVAILABLE CUSTOMER	-	
	24	
REFERENCES		-
100 POINTS AVAILABLE		
VENDOR SUMMARY	2.	
	, ,	-
100 POINTS AVAILABLE		
E-RATE CLAUSES		
100 POINTS AVAILABLE	Fi	
SCALABILITY OF		
SOLUTION	30.1	
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100 DOINTS AVAILABLE	II 6 8	1

REVIEWER	PANL VRIGIL	· .
SUBMITTED BY	Simply Bit	-5
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		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	Maria)
)(1	Non-Responsible	X
8	10 10,00 1021,0W	
300 POINTS AVAILABLE	OF RFP-	1
SERVICE LEVEL	and the second section of the section of the second section of the section of the second section of the section of th	
AGREEMENT		
<u></u>	н.	
200 POINTS AVAILABLE		
EXAMPLE PROJECT		
	×0	
¥.	120	
	*	1
100 POINTS AVAILABLE CUSTOMER	1.75 - W. Arms	
REFÉRENCES	ii.	
REFERENCES	r.	
100 POINTS AVAILABLE		
VENDOR SUMMARY	*	
a		
100 POINTS AVAILABLE	9	
E-RATE CLAUSES		
2		: #I
100 POINTS AVAILABLE		
SCALABILITY OF		
SOLUTION	·c	
u des demos la virialización de destruitables de l'adques		
S Sec	⁶⁵	# g #.
100 POINTS AVAILABLE	5	

REVIEWER	James Weble	7
SUBMITTED BY	Simply Bits	
CODIVITIED DI	377	
	* '	POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE		
I O I AL I I I O L	No Voice component	NOT Responsible
es .	to RFP	Par Doyal Ho
	701-11	1. Keophie
300 POINTS AVAILABLE		
SERVICE LEVEL AGREEMENT		
AGREEMENT	2 4	
200 POINTS AVAILABLE	4 1	
EXAMPLE PROJECT	61	
	e	
	198	
100 POINTS AVAILABLE	я	
CUSTOMER		
REFERENCES		
		18%
100 POINTS AVAILABLE		
VENDOR SUMMARY		
	*	#3
100 DOINTS AVAILABLE		
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L-NATE GEAGGEG		
## E		
		225
100 POINTS AVAILABLE	A COLUMN TO THE PART OF THE PA	
SCALABILITY OF SOLUTION		
SOLUTION	*	1
a.	120	1
AND DOINTO AVAILABLE		

REVIEWER	Charlie W. Hasting	SI
SUBMITTED BY	Charlie W. Hasting Simply bits	
	-1	POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	Not responsible to voice	
300 POINTS AVAILABLE		,
SERVICE LEVEL	-	
AGREEMENT		
200 POINTS AVAILABLE	1	
EXAMPLE PROJECT	•	
100 POINTS AVAILABLE		2 E
CUSTOMER		
REFERENCES		*
100 POINTS AVAILABLE	^	
VENDOR SUMMARY	K**	
	# ¥	
100 POINTS AVAILABLE		
E-RATE CLAUSES	P	
100 POINTS AVAILABLE		12
SCALABILITY OF		141
SOLUTION		
100 POINTS AVAILABLE		

REVIEWER	THOMAS R. PAY	NE
SUBMITTED BY	SIMPLY BITS	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	NON RESPONSIVE TO	
300 POINTS AVAILABLE	VOICE PORTION OF RFP.	,
SERVICE LEVEL AGREEMENT	Œ	
200 POINTS AVAILABLE EXAMPLE PROJECT		
EXAMPLE PROJECT		
100 POINTS AVAILABLE		
CUSTOMER		
REFERENCES		
100 POINTS AVAILABLE		
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES	,	
8		
100 POINTS AVAILABLE		
SCALABILITY OF SOLUTION		
100 POINTS AVAILABLE		F. 39 F

REVIEWER	Dan Hunt	To the second se
SUBMITTED BY	Simply Eits	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	Not responsible +	
9 8	Not responsible of meeting priority voice service in	7
300 POINTS AVAILABLE	voice service in	TT I
SERVICE LEVEL AGREEMENT	(B) (A)	
		191
200 POINTS AVAILABLE		
EXAMPLE PROJECT	· e	
100 POINTS AVAILABLE	8	
CUSTOMER	· · · · · · · · · · · · · · · · · · ·	
REFERENCES		
100 POINTS AVAILABLE		4
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES		
	el .	
100 POINTS AVAILABLE		
SCALABILITY OF		
SOLUTION		
1911	e (3)	
100 DOINTS AVAILABLE	191	9

REVIEWER	JACK BULLARD	
SUBMITTED BY	SIMPLY BITS	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	NON-RESPONSIVE TO	
		2
	REP REQUEST FOR	-0
300 POINTS AVAILABLE	Voice REQuirement	
SERVICE LEVEL		*
AGREEMENT	****	1
200 POINTS AVAILABLE		9
EXAMPLE PROJECT		
94	9	
100 POINTS AVAILABLE	@	
CUSTOMER	*,	
REFERENCES	1 2	
100 POINTS AVAILABLE	5	
VENDOR SUMMARY		
100 POINTS AVAILABLE		
E-RATE CLAUSES		
	8	127
100 POINTS AVAILABLE		8.
SCALABILITY OF		**************************************
SOLUTION		F)
400 POINTS AVAILABLE	2 2	

REVIEWER	CRATE S. RENDA	342	_
SUBMITTED BY	SEMPLY BETS		
*			
orozioù.	250000000000000000000000000000000000000	POINTS	
SECTION	DESCRIPTION	AWARDED	7
TOTAL PRICE			. 013
300 POINTS AVAILABLE			1
SERVICE LEVEL	NEN RESPONSIVE YO 2005		
AGREEMENT	ELEMINIS (MTBF, RIESRONSE	= 100	v.
	TENES)	190	1
200 POINTS AVAILABLE			1
EXAMPLE PROJECT	NONRIESPONSINE TO OUR		
	NEEDS: PARTIAL RESPONSE		1
	NEEDS; PARTEAL RESPONSE	30	.OAV
100 POINTS AVAILABLE	70 5.44	12	· IM
CUSTOMER	RESPONSIVE REFERENCES	80- 508 =	11100
REFERENCES	KAKEPT UD EXPERTENCE	a	INAN
50 50	1. /	0 4/0	I W
100 POINTS AVAILABLE	VERATE - BIG BROBLEM		INM
VENDOR SUMMARY		NI	1
8	1.V.	1 1	
	7	. 00	
100 POINTS AVAILABLE	111/ (6	Alli	
E-RATE CLAUSES	The state of the s	n 14"	1
÷	IN WITH W	Nº 1	
	1 10 0180 200	V	
100 POINTS AVAILABLE	I The Chi Marie		
SCALABILITY OF	1 (0)		1
SOLUTION	Y AN YM		×
9	100		
100 POINTS AVAILABLE	Y AN		
	/ Mi	i	ı

REVIEWER	MARIANNE SPEER	E	
SUBMITTED BY	TRICLION	2 *	

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE		AVERICOLD
TOTAL PRICE	MEETS ALL REQUIREMENTS	8
	BASED ON REP	
300 POINTS AVAILABLE		300
SERVICE LEVEL	211/2	
AGREEMENT	TIME OF I AR.	
200 POINTS AVAILABLE	7-7	200
EXAMPLE PROJECT	EASILY UNDERSTORD	
100 POINTS AVAILABLE		100
CUSTOMER	SEVERAL SCHOOL DISTRICTS	
REFERENCES	615780	54
100 POINTS AVAILABLE		100
VENDOR SUMMARY	MET REQUIREMENTS IN BEP	
	•0	/80
100 POINTS AVAILABLE E-RATE CLAUSES	340	
E-RATE CLAUSES	WELL EXPLAINED	24 34 miles
100 POINTS AVAILABLE	8	100
SCALABILITY OF	MAPPLE OPTIONS AVAILABLES	
SOLUTION	TO EACH SITE	
F _a	70 007.	a co
100 POINTS AVAILÄBLE	SHOWED REDUNDANCY	180

REVIEWER	PAUL TRIGILI	1
SUBMITTED BY	TRICCION	

CECTION	DECCRIPTION	POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	BASEDON RF9 EQUATION	300
300 POINTS AVAILABLE SERVICE LEVEL	610 610	
AGREEMENT	SLA-I ha Response 24/7- HAMEOWN TECHS	190
200 POINTS AVAILABLE EXAMPLE PROJECT	1 1 1	
	Understand EASILS	100
100 POINTS AVAILABLE	4 V	
CUSTOMER REFERENCES	EXCENENT- More TAMA REQUIRED ALL SCHOOLS	1 ,00
100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE	G002	90
E-RATE CLAUSES	ALL PRIORITY 1	The United
	AS Reguired in RFP	100
100 POINTS AVAILABLE SCALABILITY OF		
SOLUTION	REJUNDANCE ON REJUNDANCE ON	.10.0
100 POINTS AVAILABLE		

TOTALZ 980-

REVIEWER	James West		
SUBMITTED BY	TRILLION	la .	(t

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE		1
*	Cost 41,240 bil	
- 0,		300
300 POINTS AVAILABLE	hest price	300
SERVICE LEVEL	*	
AGREEMENT	24/7	2
	The response	200
200 POINTS AVAILABLE	7-7 am	1.
EXAMPLE PROJECT		
	good examples	100
	a a	100
100 POINTS AVAILABLE		
CUSTOMER	0 1	
REFERENCES	Several example guen and called	
	Gener and called	100
100 POINTS AVAILABLE		
VENDOR SUMMARY		
VENDOR COMMINACE	-	
	Carolite	1. ~
	Complets	100
100 POINTS AVAILABLE E-RATE CLAUSES		
E-RATE CLAUSES		
	Complete	(60
	a magnerie	, 00
100 POINTS AVAILABLE		
SCALABILITY OF	Sold and South of	
SOLUTION	Crewded statability	
	Juded Sealabelety 100 mgs lines 50. Gul GADA redomine	100
100 POINTS AVAILABLE	56. and adolf redeening	
	U	1200 1

Best Vendor James Weth total points

REVIEWER	Charlie W. Hastings I
SUBMITTED BY	Trillion

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	Based on RFP scorn Matrix	lá .
	,	300
300 POINTS AVAILABLE		
SERVICE LEVEL AGREEMENT	SLA Wis 24/7 frontied the law out esponse/ Compay on Contract Tech	160
200 POINTS AVAILABLE		
EXAMPLE PROJECT	Present, well live and and beny under stander.	80
100 POINTS AVAILABLE		
CUSTOMER	All Referees preset: All	
REFERENCES	schools:	100
100 POINTS AVAILABLE		
VENDOR SUMMARY 100 POINTS AVAILABLE	Fran: Brief owner of compry	85
E-RATE CLAUSES	lots / expression, will-, to	
	help:	90
100 POINTS AVAILABLE		
SCALABILITY OF	TI. D. Times Cuachle of	
SOLUTION	Trobable lines capable of high throughouts: Simple remote procedure to grade	100
100 POINTS AVAILABLE	TOTAL VI	

Total

915

REVIEWER	HOMAS R. PAY	JE.
SUBMITTED BY	TRILLION	
SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE	BEST OVERALL PRICE BASED ON REP	300
SERVICE LEVEL AGREEMENT 200 POINTS AVAILABLE	SOME SERVICE CONTRATED	150
EXAMPLE PROJECT 100 POINTS AVAILABLE	GOOD DETAIL	100
CUSTOMER REFERENCES	PROVIDED MANY REFERENCES	100
VENDOR SUMMARY 100 POINTS AVAILABLE		100
E-RATE CLAUSES 100 POINTS AVAILABLE		100.
SCALABILITY OF SOLUTION	SOFTWARE SCALABILITY	100

REVIEWER	48	Dan Hunt	
SUBMITTED BY		Trillion	

S		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	Lowest overall	S4
	4	300
	cost for WAN	
300 POINTS AVAILABLE	Docta of Voice Solution	
SERVICE LEVEL	There is a guaranteed level of service with money	il.
AGREEMENT	level of service with money	160
2.50	turned back if levels of	100
200 POINTS AVAILABLE	therned back if tevels of service are not met. 24x7x2 service on network down	1600
EXAMPLE PROJECT	detailed - easy to	
	follow - makes	a A
		10
100 POINTS AVAILABLE	sense	l -
CUSTOMER	10 references -	
REFERENCES	bigger, same and smaller	100
	10199811	100
100 POINTS AVAILABLE	3 maller	
VENDOR SUMMARY	A tot of erate service	
	of commit ment	100
	of committee	100
100 POINTS AVAILABLE		Ĺ
E-RATE CLAUSES	Assista with all filing-	
	build outside of window-	
	erate quarantees that	100
100 POINTS AVAILABLE	benefit the customer	
SCALABILITY OF	no specifics other	
SOLUTION	than upgrades can	00
	be done without	7()
100 POINTS AVAILABLE	equipment just IDS	
TOO TO ATALABLE	Dulling Jose Dool	

Total

940

REVIEWER	JACK BULLARD	
SUBMITTED BY	TRILLION	

SECTION	DESCRIPTION	POINTS AWARDED
TOTAL PRICE		
	BASED UN REP	
.00	Scaling MATRIX	300
300 POINTS AVAILABLE		
SERVICE LEVEL	I hour GVARBUTEE	251
AGREEMENT	1 May GVARAFIEL	180
	19	180
200 POINTS AVAILABLE		
EXAMPLE PROJECT	EXCELLENT	
	NETWORK PLAN	90
	NETWORK T	7. "
100 POINTS AVAILABLE		
CUSTOMER	A LOT MORE	
REFERENCES	The second secon	
	SUPPLIED THAN	100
100 POINTS AVAILABLE	NEEDED. Excelle-T	
VENDOR SUMMARY	•	
VENDOR GOMMART	HAS WORKED WITH	
	MANY Schools.	100
	Very Impressiva	/ 0
100 POINTS AVAILABLE E-RATE CLAUSES		***************************************
E-RATE CLAUSES	ALL PRIDRITY 1	
	MEETS REP	100
	77.0	
100 POINTS AVAILABLE		
SCALABILITY OF	REMOTE SOFTWARE	
SOLUTION	SCALABILITY	100
9	REDUNDANCY	100
100 POINTS AVAILABLE	7	

TOTAL 970

REVIEWER	CRAGG S. KENDAME	
SUBMITTED BY	TELLSON	
		DOINTO
		POINTS
SECTION	DESCRIPTION	AWARDED
TOTAL PRICE	TRANSUN LOWEST OF YOU	
	111 2110	700
,	41,240 \$ 300 = 300	300
300 POINTS AVAILABLE	11,01	
SERVICE LEVEL	NUN RESPOSENTE TO 3 OF 5	
AGREEMENT	ELEMENTS PER P. 14 of 16 IN	000
	RIP (MTBF, WARRANTES,	80
200 POINTS AVAILABLE	SPECIFIC REMEDIES	
EXAMPLE PROJECT	NAM RESPONSINE TO 2 CF 3.	39
	ELEMENTS, WHERE IS SPECTFEL	
	PLAN YO MUSD?	33
100 POINTS AVAILABLE		7-
CUSTOMER	NUM RESPONSTIVE FO: ERME;	
REFERENCES	PROJECT TYPE; PROJECT FOTAL; HAS	
	CONTACTS AND TARTED DESTALLS	5 40
100 POINTS AVAILABLE		, 10
VENDOR SUMMARY	Penenstment Code is	
	ACADENOLICE 94RS	/
:20	Man Albaria 100 Daniel	1100
100 POINTS AVAILABLE	1300 securial, DV7 compete	*
E-RATE CLAUSES	SAB 8 meterial & E-RATE	
	7 7 101 -	100
z .	SERBLES AGREEMENT ?	100
100 POINTS AVAILABLE	FILLY RESPONSEVE; 6 /3/16 25	TAN BUGUL
SCALABILITY OF	ONLY GENERAL SEALABITATY	2
SOLUTION		
	STRYTEMENTS; NO SPECIFICS	10
OO DOINTS AVAILABLE	UK WENNES 173 KM KECHILLING	10
100 POINTS AVAILABLE		

THIS QUESTION WAS ANSWERED AND WAS LISTED IN THE SUBJECT OF THE EMAIL AS "INQUIRY ON WAN RFP" ON JANUARY 19, 2006.

QUESTION SUBMITTED: On Page 12 of the bid it indicates that you want 10 Mbps minimum however, the last sentence of that page indicates you want 100 Mbps Ethernet Connection at each campus being upgraded? Please clarify.

ANSWER: The WAN connections we are requesting to upgrade to need to be at a minimum speed of 10 Mb. Our thought was that however that 10Mb (minimum) connection was provided from site to site, the vendor would have to put in a device (switch) in to handle their connection on each end. Our expectation is that from that switch to our network, we would like a 100 Mb Ethernet handoff. If the vendor is not planning or needing to put a switch in at that point, please explain what type of handoff will be provided to the district.

Dan Hunt
Director of Technology
Marana Unified School District

THIS QUESTION WAS ANSWERED AND WAS LISTED IN THE SUBJECT OF THE EMAIL AS "#2 INQUIRY ON WAN RFP" ON JANUARY 20, 2006.

QUESTION SUBMITTED: In the bid you ask for a 5 year contract however, that can only be established for the Network contract such as QMOE, Internet, etc. Your Pricing Sheet Page 16 is set up for that contract and makes no provision for the equipment portion which is a one time expenditure? Are you asking for Monthly's for the network piece and monthly's for the equipment piece via a lease arrangement? What I can do if OK with you and Dan Contorno is make a separate pricing page for equipment via lease, QMOE monthly's etc. so you can see what each product your asking for breaks down to. Let me know.

ANSWER PROVIDED: Marana Unified School District is looking to procure WAN data and voice services and pay for those services on a monthly basis (throughout a multi year term contract). If the services you are proposing require equipment to be installed on the front end of the installation and there are one time costs associated with doing so, or there are other costs associated with the initial installation of the service you are proposing, please note those costs on the first line of the Pricing Sheet (page 16) page on the line titled "Initial Installation Cost." I would suggest for clarification purposes you include a separate pricing sheet to provide the detailed information necessary to explain what is covered by those costs. The District will look at all options provided and determine which option(s) meet the RFP and best suit the districts needs and budget. If you would like to propose multiple options, the district will accept and look at those options. One option may be to provide the cost of the equipment being paid for up front by the district, and the WAN services themselves being billed monthly. The other option could be to provide the cost of the equipment spread across the term of the contract also being paid for monthly. Please remember, the RFP specifies that all costs be broken down in such a way that it lists what is E-rate eligible and what is not E-rate eligible. Also remember (as noted on the Pricing Sheet) that the "Vendor shall retain ownership of any and all equipment installed."

THIS QUESTION WAS ANSWERED AND WAS LISTED IN THE SUBJECT OF THE EMAIL AS "#3 INQUIRY ON Marana USD WAN RFP" ON FEBRUARY 2, 2006.

QUESTION ASKED: Will the winning vendor be asked to present at your board meeting on 2/14?

ANSWER: The winning vendor will not be expected to present at the Board meeting. The Board is expecting the necessary documentation to be provided based on the scoring matrix included in the RFP, and a recommendation as to which vendor is being recommended.

THIS QUESTION WAS ANSWERED AND WAS LISTED IN THE SUBJECT OF THE EMAIL AS "#4 Inquiry on Marana USD RFP WAN" ON FEBRUARY 3, 2006.

QUESTION SUBMITTED: May service providers quote various pricing alternatives?

<u>ANSWER PROVIDED:</u> We encourage "outside the box" thinking. The main goal is to get the best solution available at a reasonable cost, with the best possible service and strong provider relationships. By not making you stick to only quoting specific items and options, we believe providers will be able to provide the best available solutions based on their expertise. Please note that scoring of the alternatives will still be based on the scoring matrix provided in the RFP.

THE FOLLOWING 3 QUESTIONS HAVE BEEN ASKED AFTER THE DATE THAT WAS POSTED IN THE RFP AS TO WHEN NO MORE QUESTIONS WOULD BE ACCEPTED (FEBRUARY 6, 2006 – PAGE 7 IN THE INQUIRIES SECTION). HOWEVER I AM ANSWERING THEM AND MAKING THE POINT THAT THESE QUESTIONS AND THE ANSWERS TO THEM WILL NOT BE ALLOWED TO CALL THE RFP INTO QUESTION AT A LATER DATE. I AM CLARIFYING THESE ITEMS STRICTLY TO HELP MARANA USD GET THE BEST PROPOSALS WE POSSIBLY CAN GET.

QUESTION 1: You say in your RFP that there are four co-located sites connected by fiber: The District Office, A.C.E Office, Marana Middle School and Marjorie W Estes Elementary School. Yet on the address list I see Marana Distance Learning also listed at the 11279 West Grier Road location. I assume this site is also on the fiber run, but I want to be sure, since the number of sites served materially affects our costs.

Could you please confirm whether or not the Distance Learning office in on the gig fiber net?

ANSWER PROVIDED: The short and sweet answer is that our Career and Technical school where our Distance Learning Program (MDLP) is housed is just a wing of our District office complex and is connected via a gigabit fiber connection. Most of its students are really working from home so there is no need for a separate campus, just a need for a testing facility and a place to house the coordinator.

QUESTION 2:

Are you looking for an Internet quote as part of the WAN RFP? We are a little confused by the wording. We can give you a 10 meg quote as a separate item or bundle it into the WAN, or both....

ANSWER PROVIDED: We are looking to upgrade our WAN links to a minimum 10Mb connection to each site (that presently isn't 1000Mb fiber) and also upgrade our Internet connection from a 6Mb connection to at least a 10Mb connection. It is up to the vendor responding to determine if they want to bid the Internet connection or not, and also to determine whether to incorporate that into their WAN proposal or submit a completely separate proposal.

QUESTION 3:

What does this mean or what are you asking for?

ANSWER PROVIDED: The question comes from page 16 of the RFP and is one of the line items on the Pricing Sheet. The reason this option is here is to provide the vendor a place to put in a cost (if it is normally a cost of doing business with them) for removing all of their equipment and network items if MUSD chose to discontinue doing business with them at the end of the 5 year contract. If there is no cost for taking your equipment out at the end of the 5 year contract, you may leave this blank or put in a \$0.00 cost.